



Brian Jones, Managing Director



Should You Cancel Your Life Insurance?

If you've held your Life Insurance policy for some years, it is quite possible that your personal circumstances have changed since the policy was purchased and you might be wondering if you still need insurance at the same level or at all.

Perhaps you took out Life Insurance when your children were young and you were still paying off your home. In the intervening years, your financial situation may have improved due to career progression and reduction in debt and now that the children have grown, their financial dependence on you has lessened.

Divorce, a new relationship, increasing premium costs and asset accumulation are all reasons that one might have for reconsidering their insurance coverage. The reasons are many, varied and personal. The key point is, you might be considering terminating your Life Insurance policy. But is it worth it?

The reality is unexpected illness, injury and death can happen at any time to anyone. Will your family be able to support themselves if you were to suddenly pass away?

Are your savings adequate to cover the home repayments, daily living costs and funeral costs?

Superannuation Rollover

If your Life Insurance is currently supplied through your superannuation fund, you can switch to Life Insurance provided by an Insurance Company, such as those represented by Make A Difference Insurance and still have your premiums paid via your superannuation (called a Superannuation Roll-Over). Under this option, superannuation funds are transferred to a Life Insurance company's superannuation Life Insurance cover plan.

Life Insurance offered by an Insurer usually offers a greater level of coverage and more options and benefits than that provided through a superannuation fund.

Access to and the ability to link additional products such as Trauma Insurance and Total and Permanent Disability Cover is also offered by Insurance Brokers.



Reducing Your Coverage Level

There's always the option of altering or reducing your level of coverage, rather than ceasing it completely. If you're in the position where you now have limited or no debt, adult children and less expenses, reducing your amount of coverage may be a wise choice. This will in turn lead to lower premium costs.

A review of any lifestyle changes you've made may also lead to a reduction in premiums. If you have stopped smoking (and been smoke free for more than 12 months) your premiums may be reduced. Additionally, exclusive to Make A Difference Insurance is our Vegetarian Life Insurance policy which may allow you to access a reduction in your premiums for following a vegetarian diet.

Before Making Any Decisions

Although cancelling your Life Insurance policy might seem a good way to save what may be a significant amount of money each year, it is not a decision to be taken lightly.

Before you come to any decisions about making changes to your personal insurance, we recommend talking to your Accountant and your experienced Insurance Adviser at Make a Difference Insurance.

Our team can help you with the many Insurance options available and ensure that you obtain the Insurance coverage that is most suitable for your needs now and into the future.

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